

CAR WASH OPERATIONS & FINANCIAL REPORT



Accountability.
Transparency.
Impact.



Empowering young people
through skills, opportunities
and purpose.



Building brighter futures
and stronger
communities.

INTRODUCTION

This report outlines the operational performance, financial standing, and key recommendations for the car wash business covering the recent period. Following a slow start in May and June, operations gained significant momentum through July and August. This overview highlights immediate opportunities to upgrade equipment, expand service offerings, and optimize daily expense management.



STAFF

- Peter Wambua
- Calvin Omondi
- Alvince Otieno
- Johnson Muchoki



PERFORMANCE SUMMARY



CARS WASHED

33



MOTORCYCLES WASHED

18



CARPETS CLEANED

6



FINANCIAL HIGHLIGHTS



Current Account Savings:

KES 53,000 saved in the car wash account.



Payment System:

All customer payments are processed via **M-Pesa Paybill** to secure revenue and maintain transparent cash flow.



OPERATIONAL CHALLENGES & RECOMMENDATIONS



UNDERWASH SERVICE:

Frequent customer requests for underwash services are currently turning away potential revenue.



RECOMMENDATION:

Acquire underwash equipment to meet market demand and increase average spend per vehicle.



EQUIPMENT CAPACITY:

Operations rely on a single washing machine, limiting speed and posing a risk if equipment fails.



RECOMMENDATION:

Purchase a second pressure washer to increase volume and eliminate downtime.



EXPENSE MANAGEMENT:

Business volume has picked up compared to earlier months.



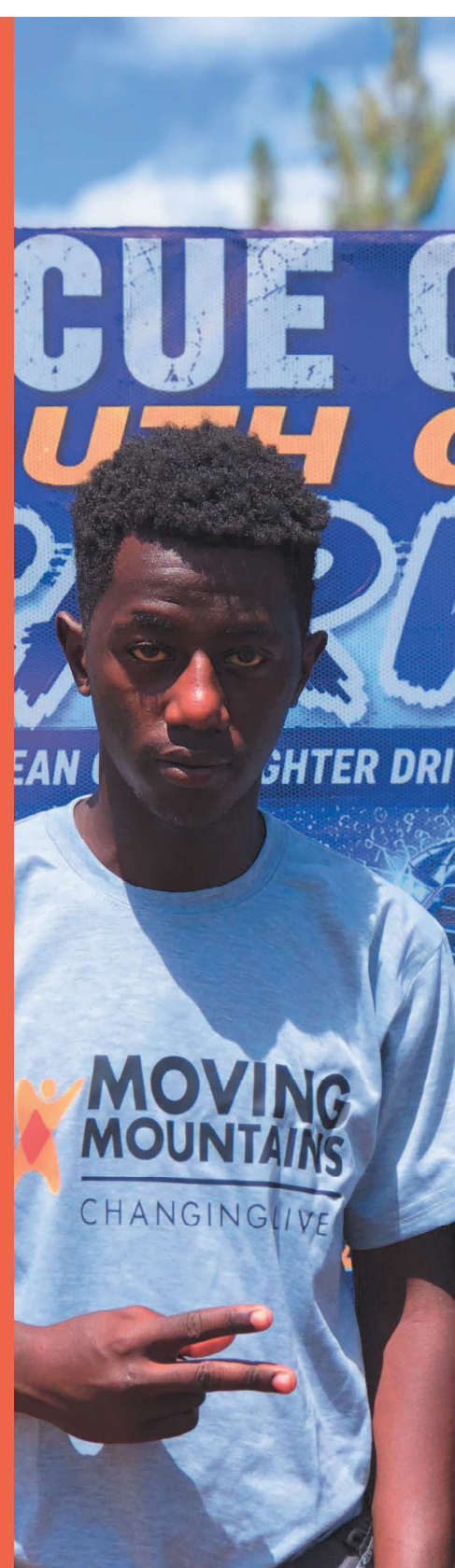
RECOMMENDATION:

Shift daily utility costs (water and electricity) to be covered directly from daily operations as a step toward operational independence, while account savings cover maintenance (tap repairs, washing supplies, bulbs, machine servicing, and oil).



Operational Outlook

With repeat customer traffic on the rise, implementing these equipment upgrades and service expansions will allow the team to capture higher daily volume and maintain financial growth into the coming period.



*Prepared by: Julius Macharia
Carwash Operation Manager
Embu County, Kenya*

